# Managing sponsored product ad groups

You might decide to make some adjustments after creating an ad group. You can pause ad groups, add keywords, change the maximum cost-per-click (CPC) bid, and more.

### Campaign overview page

You can edit ad groups from their corresponding **Campaign overview** page. To open a **Campaign overview** page—

1. Click Campaigns from the menu on the top-left side of the screen.



2. Select **Sponsored product** from the dropdown in the top left corner to go to the **Sponsored product campaigns** page.



3. Click the campaign name from the list.

### Ad group statuses

Ads manager shows ad group statuses on the corresponding **Campaign overview** page.

Campaign ov	erview									r 0	reate ad group
Lifetime	✓ Q Filter	by ad group name									Export 🗸
					(	Spend Attributed s	ales Attribut	ed units ROAS	Impressions 8	Clicks N/A	Average CTR N/A
\$4.00											
\$3.00											
\$2.00											
\$1.00											
05/12/22			06/02/2	2		0	6/22/22				07/13/22
Ad groups											
Status	Ad group	Current bid	Suggested bid	Spend	Attributed sales	Attributed units	ROAS	Impressions	Clicks	CTR	Avg CPC
	Total ad gro	ups: 2		\$0.00	\$0.00	0	0.0x	8	0	0.0%	\$0.00
Active	Test	••• \$ 1.00	\$ Explore - Apply	\$0.00	\$0.00	0	0.0x	8	0	0.0%	\$0.00
Paused	Test Copy	••• \$ 1.00	\$ <b>()</b>	\$0.00	\$0.00	0	0.0x	0	0	0.0%	\$0.00

We provide the following ad group statuses—

Active	The ad group is active and eligible to serve impressions. Your ads display in eligible placements.
Ad group paused	The ad group is paused.
Campaign paused	The ad group is inactive because the parent campaign is paused.
Scheduled	The ad group is inactive because the parent campaign hasn't started yet. The parent campaign is scheduled to start in the future.
Incomplete	The ad group isn't eligible to show ads because it doesn't have at least one active product.
Campaign out of budget	The ad group is inactive because the parent campaign spent its budget.
Campaign ended	The ad group is inactive because the parent campaign's end date passed.

The campaign status, ad group status, and sponsored product status must all be active in order for the ad to show on Instacart. Learn more about campaign statuses and sponsored product ad statuses.

### Pause ad group

Pausing an ad group prevents its sponsored products from bidding on keywords and appearing on Instacart.

Click the toggle next to an ad group's name on the **Campaign overview** page to pause and un-pause the ad group.

Ad groups												
Status	Ad group	Cu	urrent bid	Suggested bid	Spend	Attributed sales	Attributed units	ROAS	Impressions	Clicks	CTR	Avg CPC
	Total ad gro	oups: 2			\$0.00	\$0.00	0	0.0x	8	0	0.0%	\$0.00
Active	Test		\$ 1.00	\$ Explore . Apply	\$0.00	\$0.00	0	0.0x	8	0	0.0%	\$0.00
Paused	Test Copy		\$ 1.00	\$ 🚺	\$0.00	\$0.00	0	0.0x	0	0	0.0%	\$0.00

# Edit ad group details

To edit an existing ad group—

- 1. Open the **Campaign overview** page and find the ad group you want to edit.
- 2. From here, you can either—
  - Click the 3 dots next to the ad group's name and click Edit, OR

	Ad gro	ups										
		Status	Ad group		Spend	Attributed sales	Attributed units	ROAS	Impressions	Clicks	CTR	Avg CPC
		Active	Chrome7-19		\$0.00	\$0.00	0	0.0x	0	0	0.0%	\$0.00
	10 items	s per page		Edit		1 - 1	of 1 item				1 🗸	of 1 page < >
С				Сору 🔶								

• Click the ad group's name to open it, then click the pencil icon in the top-right corner.

	Test ad group													
	Overview	Keywords	Products										/	
	Lifetime V													Export 🗸
							s	ipend	Attributed sales	Attributed units	ROAS	Impressions	Clicks	Average CTR
~							•	N/A	N/A	N/A	N/A	N/A	N/A	N/A
0														

Here, you can change the ad group's name, add sponsored products, change the maximum cost-per-click (CPC) bid, or add keywords. When you're done, click **Save** in the bottom right corner.

#### Add sponsored products

Click **Add products** to add additional sponsored products to your ad group. You can add them individually or in bulk. Learn more about adding products.

#### Change default maximum CPC bid

Your maximum cost-per-click (CPC) bid for each ad group should reflect the most you're willing to pay every time a consumer clicks on your ad.

To change this, type a new bid amount under Default maximum CPC bid.

Default maximum	n CPC bid	0							
	Bid	Bid strength	Spend	Impressions	Clicks	Attributed sales	ROAS	\$180K \$135K	-
Maximum CPC	\$ 1.50	000	\$3.2K - \$3.8K	278K - 301K	2.8K - 3.1K	\$21K - \$24K	6.2 - 6.6	\$90K	
	View full I	bid landscape						¥ \$45K	
								\$0.80 \$2.80 \$4.80 \$7.1 CPC bid	30
								<ul> <li>Current bid \$1.50</li> <li>Suggested bid \$</li> </ul>	

Bid landscapes can help you choose an effective bid amount. Learn more about bid landscapes.

#### Add keywords

You bid on keywords to win search results placements. Keywords are words or phrases that customers might search for on Instacart. Learn more about adding keywords.

For manual bidding campaigns, your ad groups automatically target relevant default keywords. You can also manually add keywords, which appear as override keywords. Learn more about keyword bidding.

Please note, you can't manually add keywords or change keyword CPC bids for new-to-brand optimized bidding campaigns.

# Bulk edit keyword bids

Please note, you can't edit keyword CPC bids for optimized bidding campaigns. Learn more about keyword bidding.

To edit multiple keyword CPC bids at once—

- 1. Open the **Campaign overview** page and click an ad group's name to open it.
- 2. Click the **Keywords** tab at the top of the screen.

tructure i	100	A light	et an Arts	en Although Agent								
This ad gro	oup is part of a	draft campaig	n. It will be active or	nce the campaign is launched.								
Overview	Кеуи	vords	Products	Recommendations								
Lifetime	~										Export	• •
						Spend Attributed sales N/A N/A	Attributed units	ROAS N/A	Impressions N/A	Clicks N/A	Average N/A	CTR
			Analytics data is	s not yet available. If your ad grou	No data available up is active, you should see pe	rformance analytics start to pop	pulate within 24 hou	rs.				

3. Select the keywords you want to edit, and click **Edit bid**.

3 sele	cted A	pply sugge	ested bid	Edit bid	Clear selection	
	Total ad ke	eywords: 3				
	test	Manual	Override	000	\$1.31	\$
	tested	Manual	Override	000	\$1.31	\$
	testing	Manual	Override	000	\$1.31	\$

4. Type the new CPC bid for the keywords in the field and click **Change bid**.

		Edit bid				
Ar You se	elected <b>3 keyword(s)</b> .					/ť
\$1.3	31					1
Ŀ			C	>ancel	Change bid	,